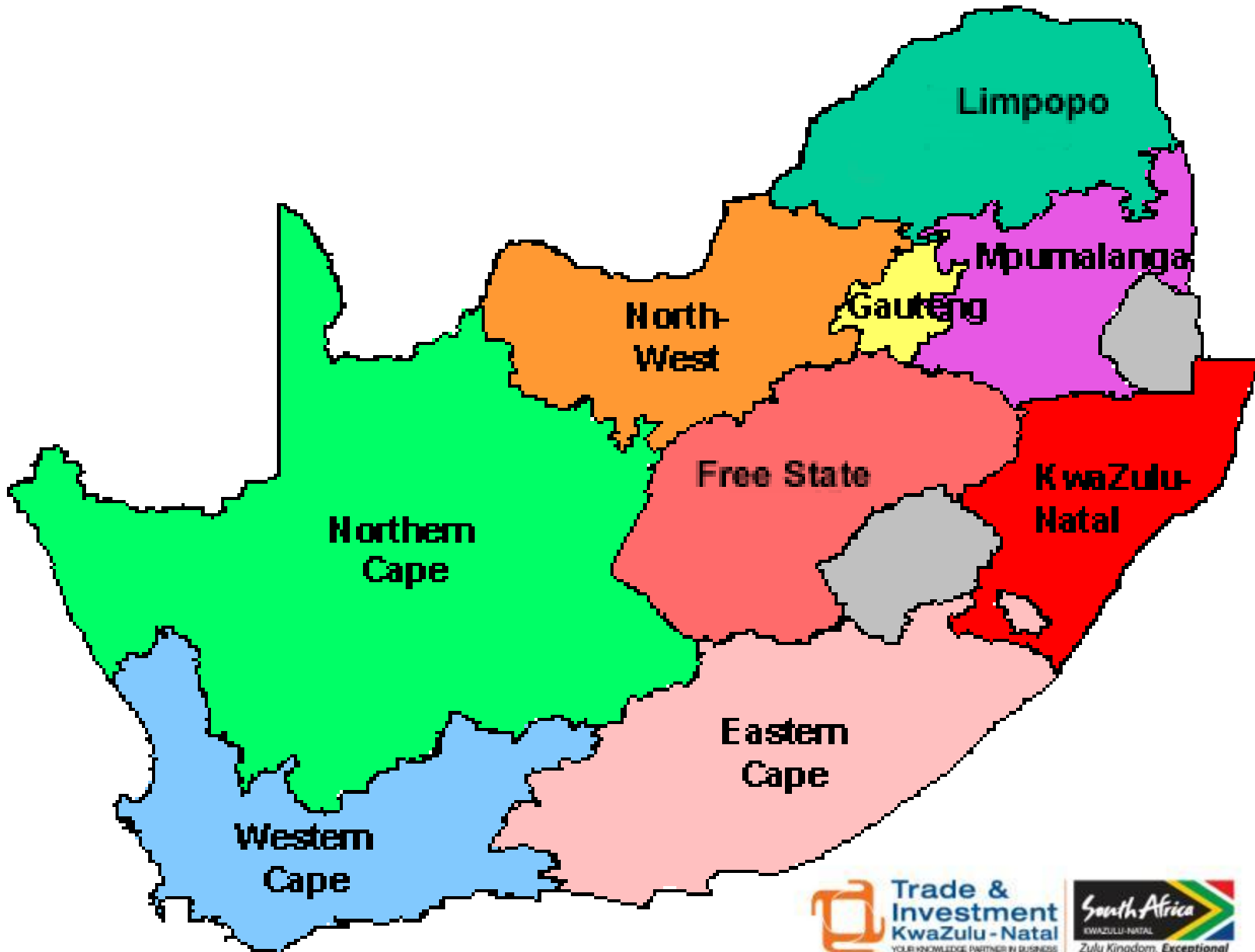




Trade & Investment
KwaZulu-Natal

**PRESENTATION TO JAPAN AFRICA BUSINESS
FORUM
11 JUNE 2014**

MAP OF SOUTH AFRICA



KING SHAKA INTERNATIONAL AIRPORT



DUBE TRADE PORT - MAIN DEVELOPMENT ZONES

- **DUBE CARGO TERMINAL**

Most secure and state-of-the-art cargo terminal

- **DUBE TRADEZONE**

Directly linked to the Cargo Terminal by airbridge, with airside access to manufacturers, assemblers and distributors

- **DUBE CITY**

Premium office, retail, hospitality and leisure space in an urban green precinct

- **DUBE AGRIZONE**

An integrated perishable supply chain; a high-tech agricultural cluster including 16 ha of climate-controlled greenhouses

DUBE CARGO TERMINAL



DUBE CARGO TERMINAL

- Comprehensive Part 108 accredited cargo terminal
- Designed & operated with air cargo security specifically in mind
- Technologically advanced ETV cargo management system
- Technologically advanced cargo-handling equipment
- Fully automated overhead conveyer Air Bridge provides direct access to forwarders located in the adjacent TradeZone
- Advanced refrigerated perishables handling section ensures cold chain integrity
- Strategically located between the two largest seaports in the Southern Hemisphere – Durban and Richards Bay
- Capacity to handle 100 000 tonnes per annum in phase 1
- Efficient and effective platform to rapidly access global supply chains seamlessly

DUBE CARGO TERMINAL (continued)

- Competitive advantages:
 - Dedicated freight handling environment / cargo village
 - Improved market access supported by air services strategy
 - Lowered logistics costs
 - Better landed product quality
 - Reduced delivery times
 - Reduced inventory costs / minimal dwell time
 - Increased security of consignments – infrastructure design
 - Messaging platform / electronic data interchange
 - Valuable cargo facility – gold / diamonds / currency

DUBE TRADEZONE



DUBE TRADEZONE

- 26 Ha specialist freight-orientated export environment and multi-modal logistics platform
- Offers premium airside real estate
- Provides competitive advantage by reducing transit time, goods handling and potential stock losses
- All freight forwarders and shippers are located in the TradeHouse, which has fully reticulated fibre-optic cabling to deliver unparalleled voice and data connectivity
- Destined to become home to trade and logistics warehousing, cargo and other airport-related light industrial activities

DUBE TRADEZONE (continued)

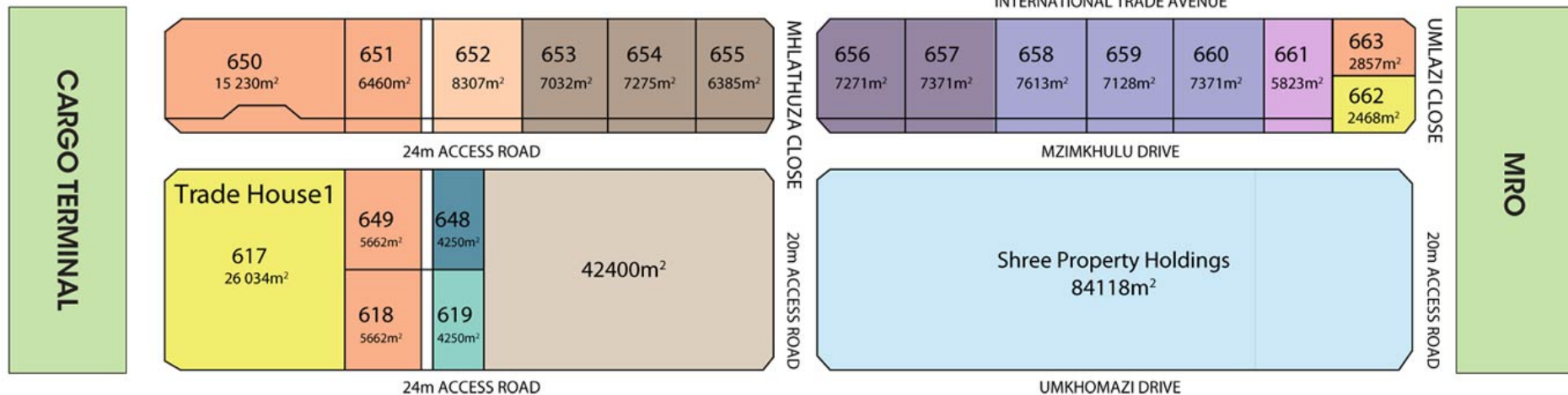
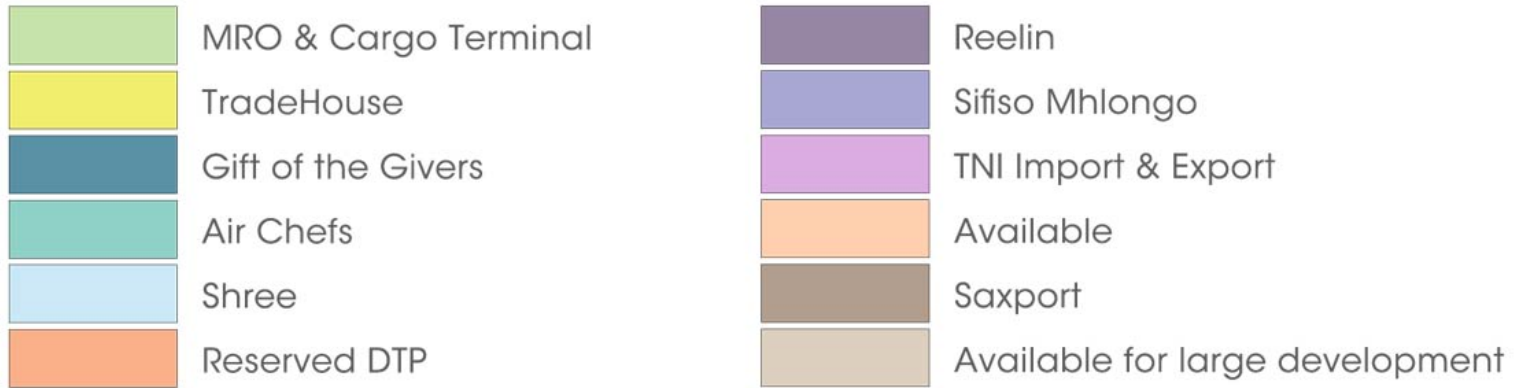
- TradeZone stands are especially appropriate for air cargo-dependent industries, such as:
 - Freight forwarders and aviation services
 - Warehousing and storage
 - Logistics
 - Distribution
 - Light manufacturing
 - Assemblers
 - High-tech industries
 - Automotive industries
 - Clothing and textiles
 - Cold storage

DUBE TRADEZONE (continued)

- Competitive advantages:
 - Sites are available for long-term leases
 - Rates vary according to development type and may be individually negotiated
 - Adjacent to the Cargo Terminal and KSIA
 - 1 km from the International Passenger Terminal and AgriZone
 - 5 km from the N2 freeway, and 4 km from the R102
 - 30 minutes from Durban's Central Business District
 - Has all bulk service connections available on site
 - Has fully reticulated fibre-optic cabling to each site

DUBE TRADEZONE: SITE PLAN

Legend





DUBE TRADEZONE & DUBE CARGO TERMINAL
Connected by Air Bridge



DUBE CITY

- Home to Dube TradePort's headquarters, 29^o South
- Premium office, retail, hospitality and leisure space in an urban green precinct
- Minimum 4-star green rating requirement
- Currently comprises 12 ha, increasing to 24 ha on completion
- Comprises 8 blocks, consisting of 45 individual stands
- All stands are level, fully-serviced and competitively priced
- Sites are available for long term leases, negotiable up to 50 years
- Includes pedestrian-friendly zones, a tree-lined boulevard, dedicated cycle lanes, and multi-functional lawn spaces

DUBE AGRIZONE



DUBE AGRIZONE

- First integrated perishable supply chain
- An IT integrated high-tech agricultural cluster
- 16ha of climate-controlled growing area operational in phase 1, the largest on the continent
- Produce enters the cold chain within minutes of cutting
- Handling time from harvest to transit-ready is minimum, allowing longest produce shelf life
- State-of-the-art tissue culture facility to develop new plant breeds
- Fresh Produce Value Adding and Distribution Centre operated by Farmwise
- Rainwater harvesting and solar-powered packhouses

DUBE AGRIZONE (continued)



- Phase 1 currently underway
- Utilises hydroponic growing system and IPM (Integrated Pest Management)
- Crops for cultivation are **cucumbers**, standard and speciality **tomatoes**, and yellow and red **peppers**
- AgriZone's own produce brand: ASK
 - Acronym for **Accountability, Sustainability, and Knowledge**
 - The brand's fundamental premise is that of transparency: allowing consumers to trace the food they eat back to its source and feel reassured as to its premium quality and sustainable growing methods
 - The first step is to develop the local market, which will provide a case study to take to new export markets at a later stage



DUBE AGRIZONE PRODUCE
Cucumbers, tomatoes and peppers

AUTOMOTIVE SUPPLY PARK

Overview of Automotive Sector

- The leading manufacturing sector and the third largest industry in the South African Economy
- Various incentive schemes make it attractive for foreign companies to invest in automotive sector
- Automotive Production Development Programme (APDP), which commenced 1st January 2013, is designed to increase vehicle production to 1,2 million units per annum by 2020
- Manufacturing output accounts for 15% of the country's GDP and the automotive industry accounts for about 30% of manufacturing output

What does the APDP aim to achieve?

- Double vehicle production in South Africa by 2020 to 1,2 million vehicles per annum
- Emphasis on value addition and scale in the production of vehicles
- Development of world-class automotive component manufacturing
- Incentivise automotive-related production, investment and large-scale vehicle manufacturing
- Increase local component manufacturing and source more semi-finished goods in the domestic market

What is a Automotive Supplier Park

- Automotive Supplier Park (ASP), is the **clustering** companies to benefit from economies of scale in terms of land development, construction, common facilities and infrastructure.
- **Shared Infrastructure, Services and Facilities:** ASP tenants enjoy the benefit of shared infrastructure and value-added services including facilities management, ICT services, centralised security, logistic services, conference facilities and a retail centre with canteen and healthcare facilities.
- **State-of-the-art ICT Infrastructure:** Tenants are offered a wide range of services including least-cost routing IP telephony service, broadband internet and email, server access, back-up and data recovery services, ICT support, access control and CCTV monitoring.
- **World-Class Production Environment:** The design of ASP is modern and environmentally friendly with green areas incorporating indigenous flora. The project is driven by a highly experienced development team guided by international best practice principles.

Why is it important to KZN

KZN Province (Socio-economic)	Toyota SA
<ul style="list-style-type: none">• Job Creation<ul style="list-style-type: none">– Construction Temp (6000)– Full Time (1200)– Indirect (1400)• Increase in GGP• Increase in Investment<ul style="list-style-type: none">– TSAM & Suppliers(plant & equipment)– FDI through localisation– Other OEM• Non Quantified benefits<ul style="list-style-type: none">– Increase in rates & taxes base– Increase in water & electricity consumption– Increase of property price– World-class working environment<ul style="list-style-type: none">• Training & Medical Centres• Conference facilities• Increased value proposition for:<ul style="list-style-type: none">– Regional competitiveness– Local & FDI investment	<ul style="list-style-type: none">• Close proximity to the DASP<ul style="list-style-type: none">– Improved flexibility of plant– More space in plant for higher volumes– Close proximity assembly and direct supply– Reduced internal & external logistics cost• Close proximity to the Port of Durban<ul style="list-style-type: none">– Direct rail access– Reduced road utilisation– Reduced lead times• Economic Benefit<ul style="list-style-type: none">– Increased production output– Increase in local content– Competitive edge for tenders globally– Part of growth strategy

THANK YOU